

MEMORANDUM

TO: NALP Executive Board
FROM: Caroline Ruhle and Claire Lee, NALP International & Advanced Degree
Section Chairs
DATE: June 20, 2024
RE: NALP International & Advanced Degree Section Board Report

Please find below a report of the International & Advanced Degree Section's activities since the last Board Report in March 2024.

Section Call

The International & Advanced Degree Advising & Recruiting Section held its Section call on June 11, 2024. Caroline Ruhle and Claire Lee, Co-Chairs moderated.

During the call:

Guest Speaker Adam Oliver co-founder of Firm Prospects (introduced by Caroline Springer)

Adam Oliver co-founder of Firm Prospects and Chief Executive Officer was invited to join our section meeting to share his thoughts and recommendations on how the Firm Prospects platform could be helpful and utilized for both JD and international LLM students. He screenshared the platform and walked our section through a variety of ways it could be utilized by students in their job search.

Firm Prospects is the first and only law firm intelligence platform built by former attorneys from international law firms, management consultants and data scientists. In addition to a comprehensive and accurately categorized attorney database, Firm Prospects offers detailed analytics about individual law firms as well as trends in the lateral hiring market.

Our section invites guest speakers to our quarterly calls to educate our members on relevant issues for our constituency including technology advances, insights on hiring patterns of private law and public interest law employers, market charges, etc. We survey our section members for section call program ideas and feedback.

Some Key Takeaways from the presentation:

The platform had about 1.2 million searches by students, but 500,000 of them were in the attorney search section, so it is recommended to start your search there.

One can search for attorneys by location, law school, gross revenue, 5-year profits per partner, languages. Attorneys by title, 3-year head count, where the firm hires from, when people depart,

where do they go? Firm Prospects has this information for U.S. large firms and cover over 3,020 firms.

Can use the platform to review firm hiring, can review every hire that came into the firm, where they went to law school, what group they were hired into, if they were a lateral, their title. This allows you to do a deep dive into subspecialties, for example, under the transactional umbrella you can see who focuses on private equity investment funds and the total number of attorneys that do that type of work at the firm.

Can search firms with foreign offices, to leverage the firm insights by location or specific specialties, such as Latin America. For example, can see any firm that has at least 20 attorneys in their Latin America practice group.

Can search use FP intelligence to see a market overview. This tool shows lateral hiring in house, government hiring, etc., at the market level. You can see where the attorney came from, where they arrived. You can also search moves from the U.S. to international locations.

To facilitate alumni relations, you can filter JD or LLM alums and determine if they've made recent moves or recently been promoted. FYI, these individuals must at some point get picked up within kind of the world of firms that we cover.

Also have training videos on the site that can be provided to students.

On behalf of Jabrina Robinson, Vice Chair, Annual Education Conference / Bulletin+ Article and Webinar Planning

Caroline Ruhle put out a call for articles and reminded the section of the upcoming deadline to submit ideas for the NALP Bulletin Plus and Quarterly Newsletters is Friday, June 14.

Also shared that our section submitted the following two RFP proposals:

- Global Thinking and Clerkship Success
- The More the Merrier: The Benefits of Offering Cross-Law School Career Programs: Two Case Studies. Caroline Springer and Shanza Qureshi gave a brief overview of their RFP.

Claire Lee, Co-Chair, Results of the Section Survey on Educational Programming

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A survey was sent to the section members asking which international public law organizations they would like to invite to a section meeting to gain insight on the hiring process for summer

internships and post graduate positions. The top requests were the United Nations, World Bank, World Trade Organization.

The section also brings in speakers on private sector recruitment issues. For example, we will bring in a speaker from Major Lindsey, Africa to give an overview of private law market trends abroad.

Sarah Gruzas, Vice Chair, Knowledge Management and Resource Implementation

Sarah updated the section on the comprehensive resource she has been working on to organize information on topics relevant to our section. The information gathered comes from NALP Conferences, section meetings, section calls and items submitted to the section's discussion board. The goal is to store the information in one central location so members have easy access to the information.

Sarah screenshared her resources document with the group and asked members to provide feedback to her. Sarah hopes to post the Google drive link on the Discussion Board and will contact NALP to determine the best way to add the resource/google page to NALP Connect.

The session meeting was then opened to the group for discussion.

Rachel Zuraw, Berkeley Law, indicated that she is doing an informal survey of how LLM career advising, and academic support are divided at other Law Schools. She asked the group members to contact her, and she is willing to share the results with the section.

Work Group Update

The Section did not suggest any new work groups. All Vice Chair positions have been filled but for the Communications, Social Media & Marketing work group. We will continue to recruit members to fill open positions during Section meetings and via NALP Connect.

Current Vice Chairs:

- AEC/Bulletin Article and Webinar Planning: Jabrina Robinson, Duke Law
- Bar Exam Issues: Amy Kimmel, UC Hastings; Claire Lee, Boston University School of Law
- Legislative Monitoring: Ruth Ann Castillo, Georgetown Law
- Member Relations, Tammy Dawson, University of California, Berkeley School of Law
- Knowledge Management: Sarah Gruzas, USC Law
- Well-Being Champion: Amanda Thyden, USC Gould School of Law
- Communications, Social Media & Marketing

Membership Update

The following new members have recently joined our Section:

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| Julie Anna Alvarez Rivera | Fordham University Law School |
| Stephanie Gomez | Rutgers Law School |
| Yesenia Gutierrez | University of Washington School of Law |
| Cassandre Stump | New York University School of Law |
| Aaron Baer | |
| Alana Berman | University of Miami School of Law |
| Lauren McElroy | University of Washington School of Law |

Each new member is sent an e-mail to welcome them to the Section, which includes information about getting involved by submitting Bulletin articles, conferences RFPs or being part of work groups. Members also receive NALP's LLM advisor manual.

Next Steps

Our quarterly meetings for the remainder of 2024-2025 will be held on the following dates and time; we will share zoom invites closer to the respective dates.

October 1, 2024; 1:00 PM EST (12pm Central/11am Mountain/10am Pacific)

January 14, 2025; 1:00 PM EST (12pm Central/11am Mountain/10am Pacific)

March 04, 2025; 1:00 PM EST (12pm Central/11am Mountain/10am Pacific)