

Separating Fact from Fiction in Lateral Partner Recruiting

2025 NALP Annual Education Conference

Panelists

Craig Budner, *K&L Gates*
Global Strategic Growth Partner

Toccarra Brooks, *Eversheds Sutherland*
Chief Strategic Recruiting Officer

Dyana Barninger, *Faegre Drinker Biddle & Reath*
Senior Director of Lawyer & Consultant Recruiting

Melissa Peters, *MP Legal Search*
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Recommended Reading for this Session:

- **The First 90 Days** by Michael Watkins
- **Atomic Habits** by James Clear
- **Give to Grow** by Mo Bunnell
- **A Sense of Urgency** by John Kotter
- **“The Risky Business of Hiring Stars”** by Boris Groysberg, Ashish Nanda, and Nitin Nohria, *Harvard Business Review*: <https://hbr.org/2004/05/the-risky-business-of-hiring-stars>
- **Smart Collaboration for Lateral Hiring: Successful Strategies to Recruit and Integrate Laterals in Law Firms** by Dr. Heidi K. Gardner and Anusia E. Gillespie