

**WELCOME**

A vibrant photograph of the Boston skyline as seen from a waterfront pier. The foreground shows a stone pier with a heavy metal chain and a dark bollard. The water is a clear, light blue-green. In the background, a dense cluster of skyscrapers and buildings rises against a bright blue sky with scattered white clouds. Notable buildings include the cylindrical Prudential Tower and the brick City Hall. Several boats are docked at the pier.

**NALP 2024**  
ANNUAL EDUCATION  
**CONFERENCE**  
**APRIL 16 - 19**

Boston, MA Hynes Convention Center

# Alumni Perspectives: Leveraging Law Firm Alumni Networks for Professional Success

**Elizabeth Fraser**, Shareholder, Greenberg Traurig

**Arianne Waldron**, Attorney, US First Circuit Court of Appeals

**Daniel (DJ) Jeng**, Associate General Counsel, First Eagle Investments

**Paul Lazdowski**, Associate Director of Alumni Relations, Proskauer



# Agenda

- Welcome
- Career trajectories
- Personal experiences
- What matters most
- Closing thoughts

Welcome ...



# Paul Lazdowski

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# Career trajectories ...

# Elizabeth Fraser



# DJ Jeng



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**First Eagle**   
Investments

# Arianne Waldron



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Personal experiences ...

# How aware were you about your firm's alumni program before you left?

- Inconsistent
- Disorganized
- Recruitment

# What does a law firm alumni program mean to you?

- Beneficial
- Pride
- Connectivity

# How have you utilized your firm's alumni program?

- Mentorship
- Inroads
- Promotion

What matters most ...

# What is the 'gold standard' of alumni programs of which you're a member? Why?

- Breadcrumbs
- Practical
- Segmentation

# What do you wish your firm's alumni program provided?

- Existence
- Intentionality

# How should a firm's alumni program fertilize networking?

- Solicitation
- Generational

# Why should firms invest in alumni programs, especially concerning staff, software, events, etc.?

- Broaden
- Support

Final remarks ...

# Takeaways

- Differentiate
- Individualize

# Panelist Information

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# QUESTIONS?



**THANK YOU**

