

Opportunities for Bias in the Current Process

Screening Criteria	Interview Process										
<ul style="list-style-type: none"> • Law school ranking • GPA • Like-me: similar schools, clubs, groups, sports, etc. 	<ul style="list-style-type: none"> • Snap judgements • Similar-to-me effect • Subjective views on what it takes to be successful 										
<p data-bbox="321 831 691 865">Law School GPA >3.5</p> <table border="1"> <caption>Law School GPA >3.5 by Demographic Group</caption> <thead> <tr> <th>Demographic Group</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>Asian</td> <td>45%</td> </tr> <tr> <td>Black</td> <td>20%</td> </tr> <tr> <td>Latinx</td> <td>37%</td> </tr> <tr> <td>White</td> <td>58%</td> </tr> </tbody> </table> <p data-bbox="289 1482 743 1591">The percentage of candidates who fall above a GPA cutoff vary dramatically by demographic group.</p>	Demographic Group	Percentage	Asian	45%	Black	20%	Latinx	37%	White	58%	<p data-bbox="883 831 1344 865">Potential Bias in Interviews</p> <ul style="list-style-type: none"> <li data-bbox="893 995 1357 1142">5% Of hiring decisions are made in the first minute of an interview <li data-bbox="893 1230 1357 1394">30% Of hiring decisions are made in the five minutes of an interview
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Currently, firms try to counter the possibilities for and effects of these potential biases through a number of different methods, such as: (i) only using selected interviewers, (ii) interviewer training, and (iii) structured interviews.

But, in the end it all comes down to the interviewer!

What if you could create a more scientific and objective evaluation?

Hiring for Fit

The Wrong Way	The Right Way
<ul style="list-style-type: none">• Do I like the person?• Will they “fit-in” here?• Do they remind me of someone?	<ul style="list-style-type: none">• Understanding what drives success for your organization• Objectively evaluating candidates with that in mind
<h3>How to Understand Success at Your Firm</h3>	
<ul style="list-style-type: none">• Scientifically and objectively collect and analyze data• Consider factors that are relevant to the job (validity) and that do not show significant differences across demographic groups• Critically assess current factors and methods utilized during recruiting and continue to use the factors that work for the firm, while being open to reconsidering the ones that don't• No individual method, factor, or assessment should be dispositive; use all the tools at your disposal to make an informed decision	

What Impact Can You Expect?



Increase Diversity



Drive Performance



Minimize Attrition



Join us for the presentation to see real data points and case studies illustrating the topics above!