

BEARS, BEETS, AND BORDER HOPPING HANDOUT

THEMES CHECKLISTS

<u>FOR STUDENTS</u>	
What jurisdiction (Canadian/U.S., Province/State) are we considering?	
What is the licensing process for that jurisdiction?	
Evaluate the student's odds of landing a position there (grades, background, practice area of interest)	
Recruiting timeline and process	
Discuss exit plans, what doors are closed, what new doors are open	
Other themes to consider:	
What steps should they take after this meeting? (Marching orders)	

<u>FOR LATERALS</u>	
What jurisdiction (Canadian/U.S., Province/State) are we considering?	
What is the licensing process for that jurisdiction?	
Do you have a satellite office? Consider tax implications or staffing needs in foreign office.	
What does this associate have to offer in terms of skills and experience?	
What resources can they use?	
Are they in a rush to move? Can they wait a couple of years?	
Other themes to consider:	
What steps should they take after this meeting? (Marching orders)	