

The Psychology of a Thought Partnership Between Schools and Employers

Flo Recruit is building the future of legal recruiting. We work with 60+ law firms (40% of the Top 100) and 70+ law schools (60% of the Top 100).

In this panel, we are excited to bring together the perspectives of both law school career services and firm recruiters. This session will consist of a short informational PowerPoint on thought partnerships, followed by a panel of experienced career services professionals and Big Law recruiters on the potential to expand the relationship between schools and employers as a thought partnership.

The recruiting process is changing and we have the **opportunity to innovate** together.



What is a thought partnership? A thought partnership is the practice of sharing ideas and experience with others to help them navigate complex challenges.

🗨 Scalable Communication Goals

COVID-19 taught us a lot of valuable lessons about ourselves and those around us. Virtual events and interactions are not going anywhere, so how do we create a foundation for productive communication between schools and employers that helps increase transparency and manage expectations?

🤝 Humility around Collaboration

Schools and employers want to achieve the same outcome--hire students who are happy and passionate about their career decision. Having a productive collaboration between schools and employers is key, so how do we build a partnership that is focused on humility?

💙 Lead with Compassion

Interviews and networking events can be very stressful. From a student's perspective, it can be overwhelming with a lot of pressure on making a great first impression during a virtual or in person interaction. How can schools and employers exhibit compassion in order to help students see their worth and empower them?

📅 Build Clarity around Motivation

Competition for legal talent is only intensifying. It can be both stressful and frustrating to not fully understand employers' motivations. Every interaction a student has with an employer is crucial in their decision to spend a summer or career with them. How do we help students want to be at a firm for more than three years at a time?

Presentation Panel



Ramji Kaul

Assistant Dean for Career Planning
University of Michigan Law School



Courtney O'Donnell

Sr. Mgr, Business Development
Flo Recruit



Rob Birrenkott

Assistant Dean for Career Development
UNC School of Law



Lauren Marsh

Director of Attorney Recruiting
Akin Gump Strauss Hauer & Feld



Ashley Nettles

Legal Recruiting Manager
Norton Rose Fulbright