

#NALP ANNUAL

ANNUAL EDUCATION
CONFERENCE
— April 18 – 22, 2017 —
SAN FRANCISCO, CA



Truth and Consequences: *Helping Law Students and Attorneys Make Informed Decisions and Their Careers*

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Legal careers – the perception

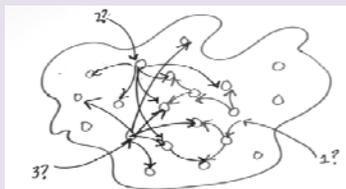
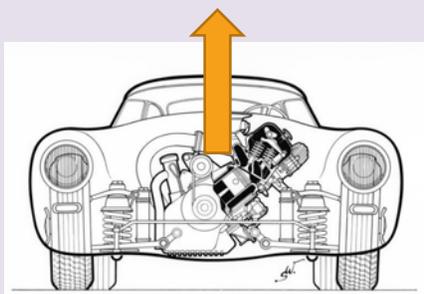
LAW STUDENTS PERCEIVE LIMITED OPTIONS ...



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Navigating Choices as a Young Lawyer: Imperative + Knowledge

The Imperative



The Information

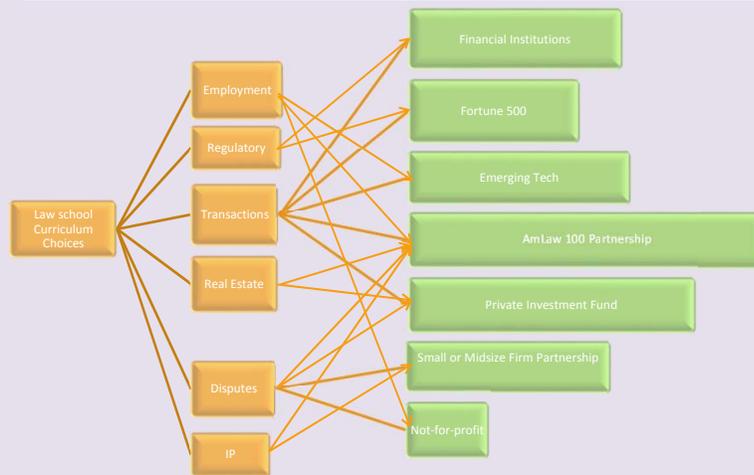


Legal careers – the reality

OUR JOB IS TO WIDEN THE VIEW ... EXPAND THE HORIZON



Legal Careers: A Web, not a Tree



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Table exercise

- Introduce yourself to your tablemates
- Provide an example of an unusual, perhaps unexpected, and yet relatively successful JD career option/outcome
- Pick a spokesperson
- Report examples back to the group

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Law Schools: Sharpening an Imperative Plus The First Sketch of a Roadmap

- Resources Explaining Varied Legal Career Paths
- Individual Counseling and Assessment
- Career Fairs Highlighting Different Practice Areas
- Available Alumni Network: Networking and Mentoring
- Interdisciplinary Courses
- Interdisciplinary Degrees
- Interdisciplinary Skills Training

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Law Firms: reinforcing the imperative and expanding the roadmap

- Summer associate programs
- Integration
- Training (both classes and Academies)
- Work allocation
- Shadowing
- Mentoring
- Pro bono
- Secondments
- Career coaching (both group and individual)
- Alumni events
- Client job opportunities

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Recruitment Checklist

- What was the **imperative** and the **information** that a lawyer used lead to his or her current position?
- What has worked well?
- Is there a lateral law firm or in-house opportunity that can work better?
 - Large firm / Small firm / Geographic shift /
- What value (**if any**) can be provided by change?
- What accumulated equity (**if any**) is sacrificed by change?

Truth and Consequences

Questions and Answers

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