

NALP Annual Education Conference  
Austin, Texas  
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The Road to the Top: Getting There and Bringing Others With You

Recommended Resources:

Abbott, Ida O. *Women on Top: The Woman's Guide to Leadership and Power in Law Firms*. St. Paul, Minn.: West/Thomson, 2010.

Buckingham, Marcus, and Curt Coffman. *First, Break All the Rules: What the World's Greatest Managers Do Differently*. New York, NY.: Simon & Schuster, 1999.

Collins, James C. *Good to Great: Why Some Companies Make the Leap--and Others Don't*. New York, NY: Harper Business, 2001.

Cullen, Robert W. *The Leading Lawyer: A Guide to Practicing Law and Leadership*. St. Paul, Minn.: West, 2010.

Fletman, Abbe F., and Evelyn R. Storch. *The Woman Advocate*. Chicago, IL: Section of Litigation, American Bar Association, 2010.

Gostick, Adrian Robert., and Chester Elton. *The Carrot Principle: How the Best Managers Use Recognition to Engage Their People, Retain Talent, and Accelerate Performance*. New York: Free, 2007.

Karsan, Rudy, and Kevin Kruse. *We: How to Increase Performance and Profits through Full Engagement*. Hoboken, NJ: Wiley, 2011.

Lencioni, Patrick. *The Four Obsessions of an Extraordinary Executive: A Leadership Fable*. San Francisco: Jossey-Bass, 2000.

Lencioni, Patrick. *The Five Temptations of a CEO: A Leadership Fable*. San Francisco: Jossey-Bass, 1998.

Lencioni, Patrick, and Charles Stransky. *The Five Dysfunctions of a Team*. NY: Random House, 2002.

Maister, David H. *Managing the Professional Service Firm*. New York: Free, 1993.

Maister, David H., Charles H. Green, and Robert M. Galford. *The Trusted Advisor*. New York: Free, 2000.

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Maister, David H. *Practice What You Preach!: What Managers Must Do to Create a High Achievement Culture*. New York: Free, 2001.

Maister, David H. *True Professionalism: The Courage to Care about Your People, Your Clients, and Your Career*. New York: Free, 1997.

Rath, Tom. *Strengths Finder 2.0*. New York: Gallup, 2007.

Rath, Tom, and Donald O. Clifton. *How Full Is Your Bucket?* New York: Gallup, 2010.

Rath, Tom, and Barry Conchie. *Strengths Based Leadership: Great Leaders, Teams, and Why People Follow*. New York: Gallup, 2008.

Tulgan, Bruce. *Not Everyone Gets a Trophy: How to Manage Generation Y*. San Francisco, CA: Jossey-Bass, 2009.

"Supervisory Essentials: Helping Supervisors Transition to Effective Leaders." Web. [www.impactachievement.com](http://www.impactachievement.com)

Manch, Susan G. "The Art of Motivating Others." Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

Shannon, Marcia Pennington. "Resolve to Become a Better Supervisor." Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

Shannon, Marcia Pennington. "Resolve to Become a Better Supervisor: One Year Later." Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

Shannon, Marcia Pennington. "The Art and Science of Delegation." Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

Shannon, Marcia Pennington. "Reducing Stress in the Workplace." Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

Shannon, Marcia Pennington. "Turning Conflict into Opportunity." Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

Shannon, Marcia Pennington. "Core Strength Training for Team Leaders." Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

Shannon, Marcia Pennington. "What's Your EQ?" Web. [www.shannonandmanch.com](http://www.shannonandmanch.com)

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Shannon, Marcia Pennington. "The Leader's Mind-set: Cultivating Success."  
[www.shannonandmanch.com](http://www.shannonandmanch.com)

Amatangelo-Block, Karen. *NALP Bulletin*. Aug. 2009. "Movin' on Up: Getting Promoted and Rising to the Challenge - Tips for Success as a New Manager." Web. [www.nalp.org](http://www.nalp.org)

Hardesty, Derek J. *NALP Bulletin*. Nov. 2008. "How to Be a Great Boss." Web. [www.nalp.org](http://www.nalp.org)

Huebner, Vicki. *NALP Bulletin*. Jan. 2011. "Tips from Experienced Professionals - Leadership: It's Not Just for Managers." Web. [www.nalp.org](http://www.nalp.org)

### Panelists:

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