



Pass the Baton, llc

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## NON-TRADITIONAL JOBS FOR LAW-TRAINED PROFESSIONALS 2011 NALP ANNUAL EDUCATIONAL CONFERENCE

At the 1996 National Association for Law Placement Annual Meeting, two career services directors\* reported on a survey that they had conducted of a number of their graduates who had alternative careers. Some of the "Helpful Background" reflects the specific experiences of the survey's respondents. I have added additional job titles to their very excellent work and included an additional list of job titles. You will find some consistent themes: just as in traditional legal positions, key skills are writing, analysis, communication and interpersonal skills. Their categories are:

**Alternative Dispute Resolution**  
**Arts/Media**  
**Corporate**  
**Education**  
**Financial Services**

**Government**  
**Fund Development (Institutional Advancement)**  
**HR/Recruitment**  
**Legislation/Lobbying**  
**Non-Profit Management**

### **ALTERNATIVE DISPUTE RESOLUTION**

#### **Mediator (Small ADR Company)**

**FUNCTIONS:** Mediates disputes

**SKILLS:** negotiation, mediation, fact analysis, issues ID, ability to distinguish fact patterns, aware of risks & liabilities

**QUALIFICATIONS - MINIMUM/PREFERRED:** B.A. /interpersonal skills

**HELPFUL BACKGROUND:** Substantive training in a specific practice, government practice, mediation training

#### **Executive director (Non-profit mediation service)**

**FUNCTIONS:** Oversee & administer all activities, promote services, manage & train staff, mediate & facilitate negotiations

**SKILLS:** Negotiation/mediation, persuasion, general legal knowledge, work independently, presentation skills, leadership and management

**QUALIFICATIONS - MINIMUM/PREFERRED:** Management and fundraising experience/ J.D.

**HELPFUL BACKGROUND:** ADR courses and clinics in law school, litigation in private practice

**This is part of the first page of a 9-page document. Please send a message with **LONGLIST** in the subject line to [susan@passthebaton.biz](mailto:susan@passthebaton.biz), and I will send a worddoc which you may edit and distribute to your students and alumni. Please credit Pass the Baton llc, Joyce Laher (then Director of Career Services at Hamline Law School; now retired) and Gina Sauer (then Assistant Dean for Career Services at William Mitchell College of Law; now Director of Attorney Recruiting and Development at Oppenheimer Wolff & Donnelly in Minneapolis.)**